

NATUS

INDUSTRIAL SOLUTION SYSTEMS

“Know-how in four dimensions:
independent thinking
for individual solutions.”

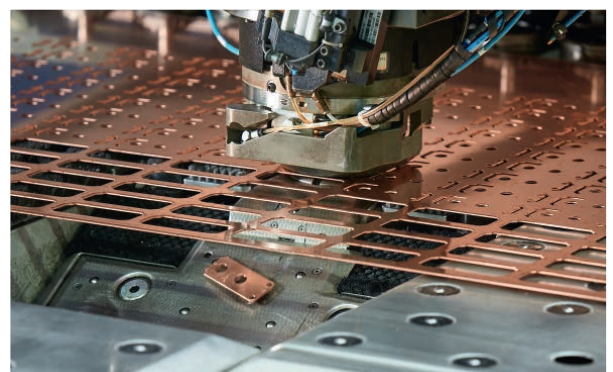
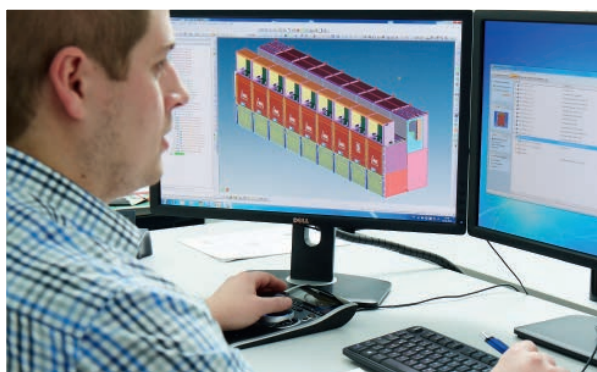


The NATUS philosophy: innovation from tradition

Innovative strength and

*“As a family enterprise, we create sustainable values
– for our customers, employees and society.”*

Frank Natus, Managing Partner



customer-oriented focus

Forward-looking companies require complex electrotechnical solutions – customized, reliable and state of the art. That is our business: Since 1956, NATUS has served as a competent partner to heavy industry, big engineering companies and power-generation companies. As an independent family-owned enterprise, we combine traditional values like respect and mutual trust with the innovative strength of a future-oriented technology company. Long-term thinking and action are in our philosophy. With our customers, employees, suppliers and partners, we aim for a successful cooperation based on top-quality and individually customized solutions.



The NATUS formula for success: global strategy with local roots

Regionally based,

We are proud of our hometown of Trier, where NATUS was established and where our company is headquartered. We combine our local tradition with a sustainable global strategy: NATUS systems supply, control and protect industrial plants all over the world. International customers can access our complete range of products and services – including worldwide servicing – through a vast network of qualified partners. In addition to our sales locations in Germany, we also have sales offices and cooperation partners in Europe, the Middle East, Central America and China. Our involvement in future markets allows us to create cultural competencies and high growth potential.

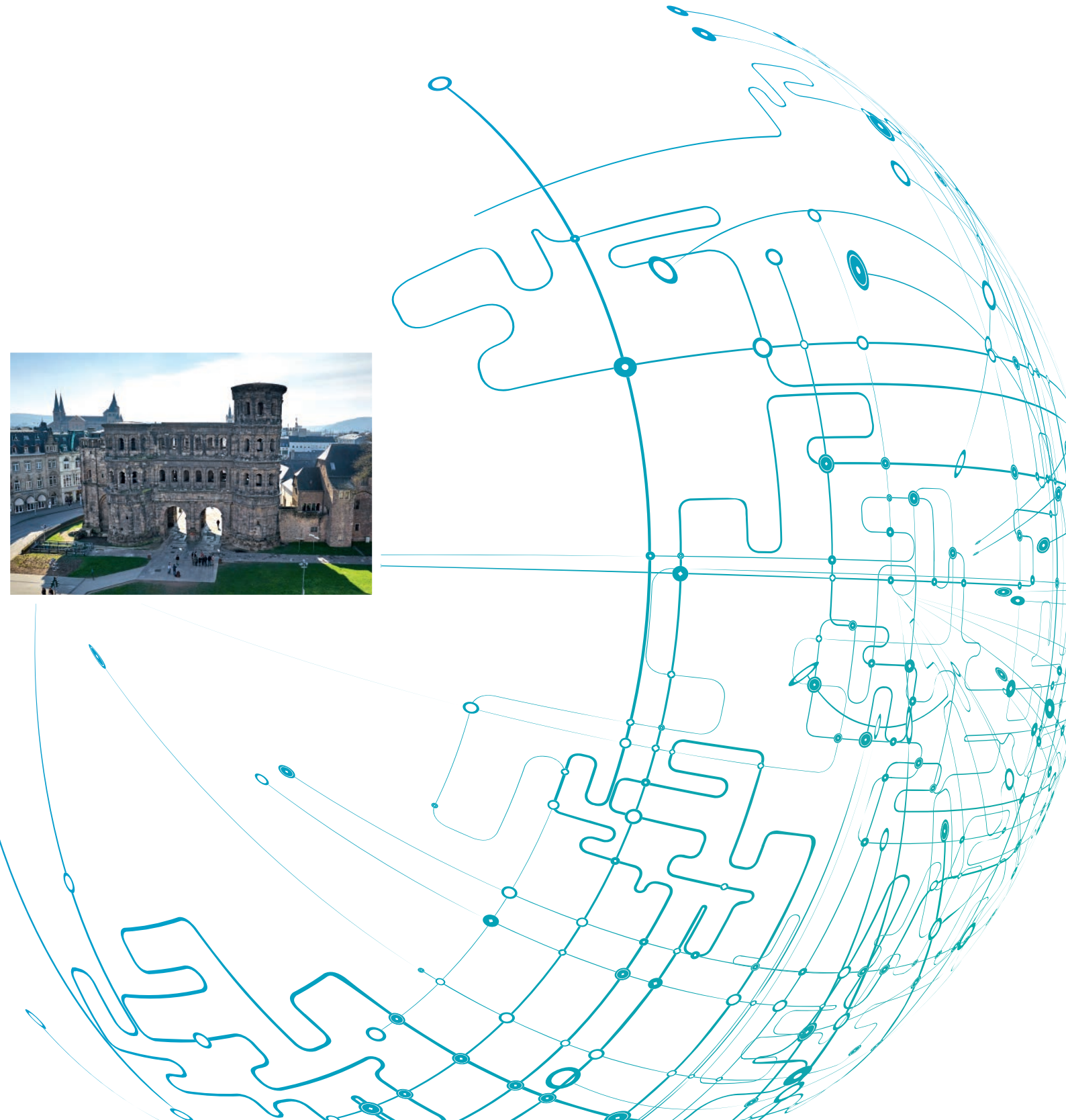


*“ NATUS systems set international standards
– highly qualified customers all over the world
put their trust in NATUS. ”*

Ralf Simons, Sales Manager



but at home all over the world





Setting standards



The NATUS competence: from Switchgears
to comprehensive Electrotechnical Solutions

in technology and service

NATUS customers benefit from the newest technologies and excellent services. Our range of products includes medium and low voltage systems, plant and process automation, control systems and services and comprehensive electrotechnical solutions. We put enormous value on a technically perfect implementation with a large number of patented in-house product developments. At the same time, we offer the classic advantages of an owner-managed mid-sized company: fast reaction times, high flexibility and excellent service for the customer. To achieve this, we leverage the potential of 500 motivated employees and the know-how of our global partners.

“ We owe our success to motivated and competent employees in four areas, innovative in-house products and a professional, comprehensive project management. ”

Stefan Burgard, Area Manager – Switchgears





The NATUS values: responsibility and commitment

Value-based action at the forefront



NATUS understands value-based action as human and social responsibility both internally and externally. That is why we work closely with the Lebenshilfe organization to support the social integration of individuals with disabilities in our company and offer them excellent employment opportunities. We promote local sport clubs, sponsor “Jugend forscht” (a German youth science competition) and foster art and culture by supporting the Mosel Music Festival as well as other endeavors. We have already received several awards for our various social engagement activities. As a preferred employer, we not only provide training but also develop offerings for the continuing education of our employees and are actively involved in the promotion of their health.



“ Here at NATUS I am not only supported but also challenged. ”

Otmar Müller, Electrician



“ Quality and environmental awareness as well as occupational safety are firmly established in the NATUS corporate philosophy. ”

Heinz Vandrey, Manager Integrated Management System

The NATUS promise: sustainability

Quality and environmental awareness

We measure our corporate success in large part by the ability to operate sustainably. Sustainability is therefore an important pillar of NATUS's corporate strategy. Our processes are oriented to environmental, economic and social aspects of sustainability within the context of an integrated management system. The important criteria include quality management, environmental protection, energy efficiency and social responsibility. We are continuously developing our sustainability strategy by examining and improving our products and workflows in terms of their climate and environmental compatibility. This allows us to ensure added value for customers and employees and demonstrate responsibility for the environment and society.



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