

Tools & Services for the Complete Business Software Lifecycle

Safe and Efficient Software Selection

IT-Matchmaker® *select* is the leading software evaluation and selection platform in the German-speaking market. Basically a database with very detailed information on software products, suppliers and their references, its intelligent search and analysis functions enable you



- ▶ to analyse the market for business software quickly yet thoroughly,
- ▶ to easily compare software products on functional and technological levels,
- ▶ to juxtapose the software's performance profiles with your particular requirements and
- ▶ to safely identify the business solutions which best match your company's needs at a fair price.

IT-Matchmaker® *select* can do much more

IT-Matchmaker® *select* supports the complete evaluation and tendering process, providing sound requirement specification templates, online bidding with truly comparable cost estimates and a comprehensive pool of valuable tools for the protection of your investment.

"Who is afraid of..." Software Projects?

Smooth implementation of software solutions only needs the right tools and methods. With IT-Matchmaker *project* you always have access to all relevant information on the current state of the project and its progress via one central project cockpit. You keep track of open points and make sure the project is still within budget.

Health Check for your Business Software

When your business processes and software are not completely aligned this affects the efficiency of order processing and, ultimately, your company's ability to compete. The challenge that presents itself is to efficiently find out where processes can be optimised and where an adjustment of the software configuration will solve the issue.

IT-Matchmaker® *audit* enables you

- ▶ to analyse the interplay of processes and software profoundly,
- ▶ to survey your employees' satisfaction with the software support efficiently,
- ▶ to collect valuable suggestions for improvement
- ▶ to clearly identify potential for improvement of processes and software support and
- ▶ to develop and realise effective optimisation measures.



Tough choice?

Find the best business software for your company easily and safely.

Register free at: www.it-matchmaker.com



Disturbances ahead?

Keep your implementation project on due course.

Find out more at: www.trovarit.com



Complaints?

Analyse and optimise the support of your business software efficiently.

See the free demo at: www.erp-audit.de

Dovetailing Processes & Software

Trovarit AG is an independent consulting firm specialising in business software projects.

For more than 10 years, Trovarit has supported many companies in the safe and efficient evaluation and implementation of business software as well as the optimisation of its employment, and is the German market leader today.

Based on the extensive expert knowledge of our interdisciplinary team of consultants, Trovarit offers state-of-the-art tools and methods for successful projects and sound investment decisions.

What do we offer?

We offer decision support, project management, conflict resolution & mediation as well as expert facilitation in the fields of business processes, software evaluation and selection, software implementation and optimisation of software support.

Whom do we work for?

Our clients are industry, trade and professional services companies with 20 to 150,000 employees. We offer scalable support in all fields of software application (ERP, CRM, DMS, MES etc.) and in all industries.

What can you expect from us?

Objectivity: Our consultants work on the basis of detailed, up-to-date market data and do not rely solely on subjective impressions.

Neutrality: Our list of references is the best proof: we are 100% independent from any software vendors.

Quality: For integrity and completeness we rely on templates and reference models, which also leave room for your individual requirements.

Transparency: All the figures, data and facts leading to project decisions are documented and made available to you.

Calculability: We define our services in the form of work packages with a definite result.

What are your benefits?

Speed: Our compact project execution leads to short project duration.

Investment protection: You reliably carry out the right decision based on our procedures.

Cost reduction: Our pool of more than 5,000 bids gives you an optimal negotiating position.

Support: Our experienced consultants leave room for your everyday business.

Why work with us?

Because Trovarit brings together all the necessary elements which make a project safe, efficient and transparent.

- ▶ Experience from more than 500 consulting projects
- ▶ Science-based and practical methods, tools and templates
- ▶ An exclusive database with details on more than 1,600 software solutions
- ▶ A partner network of renowned experts

Trovarit is market leader in Germany, yearly handling

- ▶ more than 450 software evaluations,
- ▶ more than 100 tenders,
- ▶ more than 60 Mio. € project volume and thus
- ▶ appr. 25% of new investments in ERP / business software in Germany

Trovarit is *the* independent partner for easy & safe evaluation, implementation, and optimisation of business software.

You want to know more? Contact us:

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